20 JAN 1975

MEMORANDUM FOR: Deputy Director for Administration

THROUGH

: Chief, Plans Staff, DD/A

SUBJECT

DCI Winter Conference with Deputy Directors

REFERENCES

Memo dtd 23 Oct 74 to C/PS/DDA fm D/L, subject: Reduction of Operating Costs and Costing of Services

b. Memo dtd 24 Dec 74 to DD/A fm D/L, subject: Costing Methodology--Supply Division, OL

- 1. This memorandum is for information only.
- The following is provided to assist you in the preparation of your verbal report to the conference group on the subjects of cost reduction measures, anti-inflation measures, and systems for allocating costs. We find it difficult, in some instances, to make a clear distinction between a cost reduction measure and an anti-inflation measure since they are so closely related. This is particularly true in the cases of paper products and petroleumrelated products which, as you will note, are receiving the greatest amount of attention. You will note, also, that some of the measures being practiced or suggested might appear to be rather inconsequential at first glance but, if practiced Agency-wide, could result in considerable savings in operating costs.

COST REDUCTION MEASURES a.

REMARKS

- (1) Use of handwritten (on both sides of the page) instead of typewritten drafts for supervisory approvals, editing, etc.
- (2) Reduce the production and distribution of copies of employee notices and bulletins.
- (3) Reduction in the supply and operating costs of office copiers.

Paper savings and, perhaps more importantly, savings in clerical typing time. Dollar savings unmeasurable.

OL has already reduced the number of copies of "All Employee" notices and bulletins by 300 copies.

A continuing joint effort between OL/PSD and ISAS/RAB to ensure proper selection, operation, and management of officer copiers.



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SUBJECT: DCI Winter Conference with Deputy Directors

Certain types of equipment are being downgraded to avoid excessive rental costs. During the past 6 months, 17 major pieces of copying equipment have been retired or downgraded. As of October 1974, savings approximate \$25,000.

(4) Preparation of a document cross-reference register by using a specially programmed flexowriter.

To provide OF with a cross-reference between internal Agency document identifiers and those numbers used on MILSTRIP/FEDSTRIP requisitions and billings, OL/SD used to prepare a manual cross-reference register. By utilizing a specially programmed flexowriter operating in tandem with the flexowriter used to produce the MILSTRIP/FEDSTRIP documents, the register is now produced automatically. Estimated annual savings in manpower costs are estimated to be approximately \$5200.

(5) Reduction in the distribution of requisition copies. Distribution of reproduced copies of customer requisitions has been reduced from an average of 21 to an average of 12.5. Savings in manpower and paper are estimated to be over \$1000 per vear.

(6) Cost avoidance through the use of roll paper instead of cut sheets.

OL/PSD has acquired press equipment which permits the use of roll paper | This results in a 25 percent cost avoidance which is expected to amount to approximately \$73,000 annually.

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- (7) Reduction in subscriptions to newspapers and periodicals. have an Agency-wide application.
- (8) Savings in printing ink costs resulting from purchases in larger containers.
- (9) Reduction in publication costs through the use of less expensive stock for publication covers.

Currently underway in OL but should

Negotiations with the vendor have been started. A potential savings of \$1200 annually.

Under review.

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SUBJECT: DCI Winter Conference with Deputy Directors

(10) Reduction in water usage and water heating costs through the use of automatically controlled cut-off valves on laboratory processing equipment.

Under review. Substantial savings are anticipated and can be measured after a period of operation.

(11) Salvage and reclamation of leftover printing press inks.

In process of testing procedures to reclaim inks which are traditionally flushed down the drain with solvents or disposed of in trash. In addition to potential cost reductions, this would represent an antipollution measure as well.

(12) Monitor use of Penalty Indicia postage on outgoing mail.

More customer education, at all levels, is required to reduce postage costs.

b. ANTI-INFLATION MEASURES

REMARKS

(1) Reduce fuel oil consumption in the Headquarters complex.

In cooperation with GSA, fuel oil consumption in FY 1974 was 29 percent below that of FY 1973. The new Head-quarters Garage and the 500-ton chiller will have an upward effect on consumption, but the conservation measures will continue in effect to the extent possible.

(2) Reduce power consumption in the Headquarters complex.

In cooperation with GSA, power consumption in FY 1974 was 16.4 percent below that of FY 1973. OL/RECD and GSA will continue to operate the Headquarters complex at this reduced level and will attempt to identify even more ways to reduce power consumption.

(3) Paper conservation and reduction in the cost of computer printout through the use of Computer Output Microfilm (COM).

A combined effort of OL/PSD and ISAS has resulted in a steady increase in the utilization of this microfilm. Utilization of COM reduces paper usage, reduces storage requirements, and increases information handling efficiency. Latest information shows that approximately 20 million pages

SUBJECT: DCI Winter Conference with Deputy Directors

per year are imaged via COM at a cost of \$10,400 for film. Had these pages been produced on computer line printers the paper cost would have been over \$270,000. Although the operating expenses of COM prevent the cost difference from being a total savings, the savings are expected to approximate \$100,000 annually.

(4) Reduction in the cost of computer hard-copy printing.

The newly acquired XEROX 1200 Computer Output Printer produces printed matter directly from magnetic tape. Since computer hard-copy printout utilizes 11" x 15" paper pages and the 1200 printer uses 8-1/2" x 11" paper, there is an immediate reduction of 40 percent in paper requirements. The paper used in the 1200 process is also \$10 per thousand sheets less than the same amount of computer line printer paper. While operating costs of the XEROX 1200 will offset much of the savings in paper costs, the improved quality of the print, the increased speed of production, and reduction in storage space requirement will add to any tangible savings that are realized. A pilot program is currently being conducted in cooperation with OJCS, so firm costs/savings figures are not available at this time.

(5) Reduction in paper requirements and reduction in the costs of press runs, bindery, dissemination, and document storage through the use of micropublishing.

OL/PSD, with DDI/CRS, has developed and implemented a procedure for the production of Agency finished intelligence publications on microfiche. As the procedure becomes more widely advertised, requests for microfiche in lieu of hard-copy publications are beginning to accumulate. In addition, CRS plans to eliminate a large stock of publications and to



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provide microfiche for retrospective requests. Dollar savings are not available at this time.

(6) Reuse of kraft and manila file folders.

Needs to be practiced Agency-wide. A relatively simple measure to implement whether removable labels are used or whether a new label is placed over the top of the old.

(7) Scratch pads produced from scrap paper left over from OL/PSD printing operations.

Both a paper conservation and cost reduction measure. Based upon an average cost of \$3.60 per dozen, scratch pads produced so far represent a savings of approximately \$1024.

(8) Use blank reverse side of obsolete forms and blank side of non-sensitive memoranda for writing or typing drafts.

Measurement of savings has not been attempted.

(9) Reuse of envelopes and shipping cartons.

Measurement of savings has not been attempted.

(10) Cost reduction and paper conservation through greater use of 2-sided printing.

This procedure is routinely recommended to OL/PSD customers for all possible applications. Exceptions usually require strong justification.

c. COSTING METHODOLOGIES

(1) Reference a. provided a general description of the costing methodologies employed by Logistics Services, Printing Services, Procurement, and Real Estate and Construction Divisions. Reference b. described the costing methodology employed by Supply Division. Each division's system has developed units of cost which can be, but at considerable cost, applied against the primary functions or services of that division and, in turn, can be translated into costs to Agency components using or benefiting from those functions or services. With the exception of the SD system, which utilizes a ratio of division operating costs to the dollar of Property Requisitioning Authority, the systems of the other divisions are based upon man-hour costs for the most part. In the case of LSD, however, there are additional costs which are peculiar to the construction, renovation, and maintenance responsibilities of that division. Costs of some of the more

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SUBJECT: DCI Winter Conference with Deputy Directors

common things being done in that regard are rather startling and are provided in Attachment A for your information and that of the other conferees.

- (2) For your additional information, we have provided illustrations of how OL systems might work in practice. Attachment B contains total directorate costs of services provided during FY 1974 by each OL division with the exception of LSD. While LSD has a costing methodology, it will not be possible to distribute all of its cost by directorate in time to meet this reporting deadline. Attachment C illustrates how costs might be broken out by component within directorates. It is this type of cost distribution, however, that is very timeconsuming and, for that reason, was limited to only one component. LSD alone has spent over 12 man-hours on this project, with approximately 6 hours being used by the other divisions. For that illustration, we chose OS. OS is an established office, which uses all of the OL services, yet it is not so complex as to make it extremely difficult to identify those services which are provided to it. This is in contrast to OJCS where, for example, office moves might be directly related to the accomplishment of Project ORACLE but the costs of certain of those moves would not be properly chargeable to OJCS since they are made for the convenience of OL or some other component. It should be kept in mind that the costs shown for OS are developed as the result of arbitrary costing systems and apply only to the major services covered by such systems.
- (3) We have not included Standard Level User Charges in any of the cost computations. If those were charged back to the various directorates, additional directorate costs for FY 1975 would be approximately those shown in Attachment D.
- 3. In connection with the costing systems, we feel that it would not be cost effective to attempt to identify, any more definitively, those services to be costed or to identify them more precisely with the using component. Even under the present simple arbitrary systems, we estimate that it requires the five divisions approximately 77 man-days per month to administer them. That is the time required to collect the cost data.
- 4. Using the first step of grade GS-09 as a representative average hourly salary cost (\$6.17), present limited administration of the systems in their simple form costs \$3700 per month or \$44,000 per year. The GS-09 level was used as an average since higher graded professionals are engaged in data collection as part of their daily duties. To distribute costs to each component on a regularly scheduled basis would, of course, increase that administrative time significantly. LSD would require someone practically full time

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to collate and distribute the data that is being collected in the several branches and sections and to prepare the cost report. The other divisions collectively estimate approximately 4 additional man-days per month for drafting and report preparation. It would, of course, depend upon the grade level of personnel engaged in the process, but costs of administering the program could increase by \$10,000 to \$12,000 per year.

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Director of Logistics

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cc: C/PS/DDA

COSTS OF REPRESENTATIVE INSTALLATION, RENOVATION, AND MAINTENANCE PROJECTS

(Material and Labor as of December 1974)

Install Partitio	ning

Part Height	\$25.00 p	er	linear	foot
Full Height	35.00 p			
Masonry Wall	75.00 p	er	1inear	foot

Remove Partitioning

Part Height	20.00	per	linear	foot
Full Height	30.00	per	linear	foot
Masonry Wall	50.00	per	linear	foot

Cut Opening Into Masonry Wall and Install Doors

Sing1e	1eaf	door	800.00	each
Doub1e	1eaf	door	1000.00	set

Install Floor Outlet

Electrical	35.00	each
Telephone	30.00	each

Capping Floor Outlets 10.00 each

Conduit	Installation	4.00 per linear foot
(3/4"	and 1")	(more for larger sizes)

Install	Simplex	Lock/Buzzer	100.00 e	ach

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Painting	2 7 4	-
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Special Purpose Vault Items

16 gage steel	50.00 per linear foot
Window Grilles	1000.00 each
Plates for Grilles	25.00 each
Alarm System	\$500.00 to \$3000.00 each
"B" Label Door	250.00 each

Drapes 28.50 per linear foot

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	ROUTING AND	RECOR	RD SHEET	
SUBJECT: (Optional)				
DCI Winter Conference wi	th Deputy Direc	tors		
FROM:		EXTENSION	NO.	
Director of Logistics			DATE	
TO: (Officer designation, room number, and DATE			20 JAN 1975	
building)	DATE	OFFICER'S INITIALS	COMMENTS (Number each comment to show from wh to whom. Draw a line across column after each comme	
1	RECEIVED FORWARDED			
Chief, Plans Staff, DD/A	1/23	_	This constitutes our response	
2.	128	-	to the following DD/A require-	
	1/2012	\mathbf{H}	ments:	
3.	7 97	1	DD/A 74-3337 (29 Aug 74) on	
	11/1/1		costing methodology	
4. Deputy Director			DD/A 74-4294 (4 Nov 74) - Report	
<u>for Administration</u>			Ton Reduction of Daily Operating Costs	
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DU/A REGISTRY
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OJCS 1131-74 5 SEP 1974

MEMORANDUM FOR: Chief, Plans Staff, DD/A

SUBJECT : OJCS Nomination for DD/A Study

Group on Costing Services

REFERENCE: Memo to D/OJCS fm ADD/A dtd 29 Aug 74

subject: Financial Guidance for FY 1975 and 1976 (DD/A 74-3337)

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is my nominee for the study group on methods for identifying the cost of services furnished to Agency components and new ways of budgeting for goods and services.

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HARRY E. FLYZWATER Director of Joint Computer Support	

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DD/A 74-33 File Approx Budget

29 AUG 1974

Director of Communications MEMORANDUM FOR:

Financial Guidance for FY 1975 and 1976 SUBJECT

- 1. We have received our memorandum on financial guidance for FY 1975 and 1976 from the Director. In general he cautions us to proceed with our FY 1975 programs remembering that we do not yet have our appropriation. He also asks that we undertake certain specific detailed reviews in anticipation of the severe resource constraints we expect in FY 1976. All Offices are subject to the following guidelines:
 - "5. You will be expected to raise, for separate decision, any reprogramming which was not explicitly reviewed during the Program Conference and which would commit you or the Agency to an obligation of more than \$250 thousand during the following five years.
 - There is one additional requirement upon which I must "6. insist. The Program Execution Procedure set forth a requirement for notifying me, under certain conditions, before action is taken on activities approved during the Program Review. These involve:
 - "a. Politically sensitive projects, carrying a significant risk of causing embarrassment to the U.S. Government in general or to the Agency in particular. Approval by the National Security Council of politically sensitive activities will fulfill this requirement.
 - "c. Real property transactions which have the potential for raising security, political or operational difficulties.
 - "d. Other individual transactions involving more than \$500 thousand.

"Although it will rarely be necessary to change a plan at the last minute, it is imperative that I be informed through the Comptroller before you take action on any of the kinds of projects described above so that they can be evaluated in relation to the then current status of the environment and the Agency's overall resource situation."

- 2. There are projects which apply specifically to your Office or which cut across component lines. Those projects involving more than one component will be coordinated by a task force chaired by the Chief, DD/A Plans Staff. Those parts of the Director's memorandum affecting your Office are:
 - "8. In paragraph one I noted the need to continue seeking opportunities to effect further savings in funds and positions. You will have your own ideas about how you might approach this problem but there are a number of areas where I believe attention will prove rewarding. You are requested to consider and submit recommendations by the dates indicated:
 - "c. Accelerating the development of methods to identify the costs of services furnished to Agency components; and expanding that effort to include a systematic study of all areas of activity where modification of the way we budget for goods and services might focus managerial responsibility more sharply on the allocation of resources. Such a study should bear in mind the cost/benefit tradeoffs, and should stop short of developing systems which would cost more to administer than their implementation might save. 31 December 1974

"g. Studying ways in which the cost of providing communications services might be charged to individual customers within the Agency as well as other departments and agencies. 1 March 1975

"9. The other Deputies have been asked to undertake studies in their own areas of responsibility. Some of them will be of interest to you and some will require your cooperation and assistance:

"a. The DDO has been asked:

- "(1) to consider, with DDS&T, the merging of Division D, OEL, and relevant parts of OTS into a single organization supporting SIGINT collection;
- "(2) to define the minimum necessary overseas structure; identifying for each country the irreducible minimum level of resources required to sustain the essential operations at each station and base including communication and all other support costs;
- "b. The DDS&T has been asked to conduct a study of technical support to agents, including communications support, to determine whether and to what degree such support should be made the responsibility of one component. The types of support required, the costs of this support in manpower and in equipment, and current practices in decentralized funding should be examined. This study will involve, at a minimum, OTS, OD&E, OC, Div D and OEL."
- 3. Please be mindful of any deadlines in your requirements. Your Planning Office will be contacted regarding the establishment of a multioffice task force to work on those problems affecting both your Office and other components.

John N. McMahon Acting Deputy Director for Administration

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(29 Aug 74) DDA/PS:RLS:kbp Distribution:

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1 - DDA Chrono

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CONFIDENTIAL

DD/A 74-3337

29 AUG 1974

MEMORANDUM FOR: Director of Finance

SUBJECT: Financial Guidance for FY 1975 and 1976

- 1. We have received our memorandum on financial guidance for FY 1975 and 1976 from the Director. In general he cautions us to proceed with our FY 1975 programs remembering that we do not yet have our appropriation. He also asks that we undertake certain specific detailed reviews in anticipation of the severe resource constraints we expect in FY 1976. All Offices are subject to the following guidelines:
 - "5. You will be expected to raise, for separate decision, any reprogramming which was not explicitly reviewed during the Program Conference and which would commit you or the Agency to an obligation of more than \$250 thousand during the following five years.
 - "6. There is one additional requirement upon which I must insist. The Program Execution Procedure set forth a requirement for notifying me, under certain conditions, before action is taken on activities approved during the Program Review. These involve:
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"d. Other individual transactions involving more than \$500 thousand.

[&]quot;c. Real property transactions which have the potential for raising security, political or operational difficulties.

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"Although it will rarely be necessary to change a plan at the last minute, it is imperative that I be informed through the Comptroller before you take action on any of the kinds of projects described above so that they can be evaluated in relation to the then current status of the environment and the Agency's overall resource situation."

- 2. There are projects which apply specifically to your Office or which cut across component lines. Those projects involving more than one component will be coordinated by a task force chaired by the Chief, DD/A Plans Staff. Those parts of the Director's memorandum affecting your Office are:
 - "8. In paragraph one I noted the need to continue seeking opportunities to effect further savings in funds and positions. You will have your own ideas about how you might approach this problem but there are a number of areas where I believe attention will prove rewarding. You are requested to consider and submit recommendations by the dates indicated:
 - "c. Accelerating the development of methods to identify the costs of services furnished to Agency components; and expanding that effort to include a systematic study of all areas of activity where modification of the way we budget for goods and services might focus managerial responsibility more sharply on the allocation of resources. Such a study should bear in mind the cost/benefit tradeoffs, and should stop short of developing systems which would cost more to administer than their implementation might save. 31 December 1974
 - "9. The other Deputies have been asked to undertake studies in their own areas of responsibility. Some of them will be of interest to you and some will require your cooperation and assistance.
 - "c. The Comptroller will direct a study of the resources devoted to our accounting, certification, and budget functions throughout the Agency. He will examine the whole process of resource control in terms of structure, timing, information requirements, use of computer time, and relevance to management needs at various levels."

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3. Please be mindful of any deadlines in your requirements. Your Planning Office will be contacted regarding the establishment of a multi-office task force to work on those problems affecting both your Staff and other components.

Acting Deputy Director Administration

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DD/A 74-3337 BS \$16 1944

MEMORANDUM FOR: Director of Joint Computer Support

SUBJECT: Financial Guidance for FY 1975 and 1976

- 1. We have received our memorandum on financial guidance for FY 1975 and 1976 from the Director. In general he cautions us to proceed with our FY 1975 programs remembering that we do not yet have our appropriation. He also asks that we undertake certain specific detailed reviews in anticipation of the severe resource constraints we expect in FY 1976. All Offices are subject to the following guidelines:
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John N. McMahon Acting Deputy Director for

Administration

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DD/A 74-3337

29 AUG 1974

MEMORANDUM FOR: Director of Logistics

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SUBJECT: Financial Guidance for FY 1975 and 1976

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 - "b. Developing and instituting a multi-faceted program to reduce the cost of day-to-day Agency operations in areas most seriously affected by inflation. Managers and individual employees must be made aware of ways in which they can effect savings through frugal use of materiel resources. 31 October 1974
 - "c. Accelerating the development of methods to identify the costs of services furnished to Agency components; and expanding that effort to include a systematic study of all areas of activity where modification of the way we budget for goods and services might focus managerial responsibility more sharply on the allocation of resources. Such a study should bear in mind the cost/benefit tradeoffs, and should stop short of developing systems which would cost more to administer than their implementation might save. 31 December 1974"
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John N. McMahon Acting Deputy Director

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COLUMNIA

DD/A 74-3337

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MEMORANDUM FOR: Director of Medical Services

SUBJECT

Financial Guidance for FY 1975 and 1976

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 - "8. In paragraph one I noted the need to continue seeking opportunities to effect further savings in funds and positions. You will have your own ideas about how you might approach this problem but there are a number of areas where I believe attention will prove rewarding. You are requested to consider and submit recommendations by the dates indicated:
 - "c. Accelerating the development of methods to identify the costs of services furnished to Agency components; and expanding that effort to include a systematic study of all areas of activity where modification of the way we budget for goods and services might focus managerial responsibility more sharply on the allocation of resources. Such a study should bear in mind the cost/benefit tradeoffs, and should stop short of developing systems which would cost more to administer than their implementation might save. 31 December 1974"
 - 3. Please be mindful of any deadlines in your requirements. Your Planning Office will be contacted regarding the establishment of a multi-Office task force to work on those problems affecting both your Office and other components.

25X1

John N. McMahon
Acting Deputy Director
for
Administration

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Approved For Releas (1) 17 P. A. RDP84-00780R006300030021-9

DD/A 74-3337

29 AUG 1974

MEMORANDUM FOR: Director of Personnel

SUBJECT: Financial Guidance for FY 1975 and 1976

- 1. We have received our memorandum on financial guidance for FY 1975 and 1976 from the Director. In general he cautions us to proceed with our FY 1975 programs remembering that we do not yet have our appropriation. He also asks that we undertake certain specific detailed reviews in anticipation of the severe resource constraints we expect in FY 1976. All Offices are subject to the following guidelines:
 - "5. You will be expected to raise, for separate decision, any reprogramming which was not explicitly reviewed during the Program Conference and which would commit you or the Agency to an obligation of more than \$250 thousand during the following five years.
 - "6. There is one additional requirement upon which I must insist. The Program Execution Procedure set forth a requirement for notifying me, under certain conditions, before action is taken on activities approved during the Program Review. These involve:
 - "a. Politically sensitive projects, carrying a significant risk of causing embarrassment to the U.S. Government in general or to the Agency in particular. Approval by the National Security Council of politically sensitive activities will fulfill this requirement.
 - "c. Real property transactions which have the potential for raising security, political or operational difficulties.
 - "d. Other individual transactions involving more than \$500 thousand.

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"Although it will rarely be necessary to change a plan at the last minute, it is imperative that I be informed through the Comptroller before you take action on any of the kinds of projects described above so that they can be evaluated in relation to the then current status of the environment and the Agency's overall resource situation."

- 2. There are projects which apply specifically to your Office or which cut across component lines. Those projects involving more than one component will be coordinated by a task force chaired by the Chief, DD/A Plans Staff. Those parts of the Director's memorandum affecting your Office are:
 - "8. In paragraph one I noted the need to continue seeking opportunities to effect further savings in funds and positions. You will have your own ideas about how you might approach this problem but there are a number of areas where I believe attention will prove rewarding. You are requested to consider and submit recommendations by the dates indicated:
 - "a. Examining comprehensively the personnel and career management practices throughout the Agency and the resources devoted to them. Your examination should take into account the differing career management needs of the Directorates and should identify areas where differences serve no useful purpose. The objective should be to provide the most effective career management system for the Agency with reduced resources in FY 1976. 28 February 1975
 - "c. Accelerating the development of methods to identify the costs of services furnished to Agency components; and expanding that effort to include a systematic study of all areas of activity where modification of the way we budget for goods and services might focus managerial responsibility more sharply on the allocation of resources. Such a study should bear in mind the cost/benefit tradeoffs, and should stop short of developing systems which would cost more to administer than their implementation might save. 31 December 1974"
- 3. Please be mindful of any deadlines in your requirements. Your Planning Office will be contacted regarding the establishment of a multi-Office task force to work on those problems affecting both your Office and other components.

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John N. McMahon Acting Deputy Director

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DD/A 74-3337

29 AUG 1974

MEMORANDUM FOR: Director of Security

SUBJECT: Financial Guidance for FY 1975 and 1976

- 1. We have received our memorandum on financial guidance for FY 1975 and 1976 from the Director. In general he cautions us to proceed with our FY 1975 programs remembering that we do not yet have our appropriation. He also asks that we undertake certain specific detailed reviews in anticipation of the severe resource constraints we expect in FY 1976. All Offices are subject to the following guidelines:
 - "5. You will be expected to raise, for separate decision, any reprogramming which was not explicitly reviewed during the Program Conference and which would commit you or the Agency to an obligation of more than \$250 thousand during the following five years.
 - "6. There is one additional requirement upon which I must insist. The Program Execution Procedure set forth a requirement for notifying me, under certain conditions, before action is taken on activities approved during the Program Review. These involve:
 - "a. Politically sensitive projects, carrying a significant risk of causing embarrassment to the U.S. Government in general or to the Agency in particular. Approval by the National Security Council of politically sensitive activities will fulfill this requirement.
 - "c. Real property transactions which have the potential for raising security, political or operational difficulties.
 - "d. Other individual transactions involving more than \$500 thousand.

"Although it will rarely be necessary to change a plan at the last minute, it is imperative that I be informed through the Comptroller before you take action on any of the kinds of projects described above so that they can be evaluated in relation to the then current status of the environment and the Agency's overall resource situation."

- 2. There are projects which apply specifically to your Office or which cut across component lines. Those projects involving more than one component will be coordinated by a task force chaired by the Chief, DD/A Plans Staff. Those parts of the Director's memorandum affecting your Office are:
 - "8. In paragraph one I noted the need to continue seeking opportunities to effect further savings in funds and positions. You will have your own ideas about how you might approach this problem but there are a number of areas where I believe attention will prove rewarding. You are requested to consider and submit recommendations by the dates indicated:
 - "c. Accelerating the development of methods to identify the costs of services furnished to Agency components; and expanding that effort to include a systematic study of all areas of activity where modification of the way we budget for goods and services might focus managerial responsibility more sharply on the allocation of resources. Such a study should bear in mind the cost/benefit tradeoffs, and should stop short of developing systems which would cost more to administer than their implementation might save. 31 December 1974
 - "e. Developing a system of costing security investigations conducted on behalf of NRO. The purpose should be to develop hard data which would permit us to charge such costs to the NRO budget beginning in FY 1977. 1 March 1975"
- 3. Please be mindful of any deadlines in your requirements. Your Planning Office will be contacted regarding the establishment of a multi-Office task force to work on those problems affecting both your Office and other components.

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DD/A 74-3337

3 D AUG 1974

MEMORANDUM FOR: Director of Training

SUBJECT: Financial Guidance for FY 1975 and 1976

- 1. We have received our memorandum on financial guidance for FY 1975 and 1976 from the Director. In general he cautions us to proceed with our FY 1975 programs remembering that we do not yet have our appropriation. He also asks that we undertake certain specific detailed reviews in anticipation of the severe resource constraints we expect in FY 1976. All Offices are subject to the following guidelines:
 - "5. You will be expected to raise, for separate decision, any reprogramming which was not explicitly reviewed during the Program Conference and which would commit you or the Agency to an obligation of more than \$250 thousand during the following five years.
 - "6. There is one additional requirement upon which I must insist. The Program Execution Procedure set forth a requirement for notifying me, under certain conditions, before action is taken on activities approved during the Program Review. These involve:
 - "a. Politically sensitive projects, carrying a significant risk of causing embarrassment to the U.S. Government in general or to the Agency in particular. Approval by the National Security Council of politically sensitive activities will fulfill this requirement.

"G Real property transactions which have the

- "c. Real property transactions which have the potential for raising security, political or operational difficulties.
- "d. Other individual transactions involving more than \$500 thousand.

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"Although it will rarely be necessary to change a plan at the last minute, it is imperative that I be informed through the Comptroller before you take action on any of the kinds of projects described above so that they can be evaluated in relation to the then current status of the environment and the Agency's overall resource situation."

- 2. There are projects which apply specifically to your Office or which cut across component lines. Those projects involving more than one component will be coordinated by a task force chaired by the Chief, DD/A Plans Staff. Those parts of the Director's memorandum affecting your Office are:
 - "8. In paragraph one I noted the need to continue seeking opportunities to effect further savings in funds and positions. You will have your own ideas about how you might approach this problem but there are a number of areas where I believe attention will prove rewarding. You are requested to consider and submit recommendations by the dates indicated:
 - "c. Accelerating the development of methods to identify the costs of services furnished to Agency components; and expanding that effort to include a systematic study of all areas of activity where modification of the way we budget for goods and services might focus managerial responsibility more sharply on the allocation of resources. Such a study should bear in mind the cost/benefit tradeoffs, and should stop short of developing systems which would cost more to administer than their implementation might save. 31 December 1974

"d. Studying, in coordination with the IC
Staff, ways in which the
might be used by other parts of the Intelligence
Community in the long term. Proposals should
include alternative ways in which the cost of
operation of the might be shared beginning in
FY 1978. Action to implement such a program
probably should be deferred until we have some
experience with the current arrangement, but
proposals should be ready for inclusion in the
FY 1978 Program submission.

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"9. The other Deputies have been asked to undertake studies in their own areas of responsibility. Some of them will be of interest to you and some will require your cooperation and assistance:

"a. The DDO has been asked:

- "(3) to establish a language training complement and suggest an appropriate size and how it should operate."
- 3. Please be mindful of any deadlines in your requirements. Your Planning Office will be contacted regarding the establishment of a multi-office task force to work on those problems affecting both your Office and other components.

John N. McMahon
Acting Deputy Director
for
Administration

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DD/A 74-3337

29 AUG 1974

MEMORANDUM FOR: Chief, Information Systems Analysis Staff

SUBJECT: Financial Guidance for FY 1975 and 1976

- 1. We have received our memorandum on financial guidance for FY 1975 and 1976 from the Director. In general he cautions us to proceed with our FY 1975 programs remembering that we do not yet have our appropriation. He also asks that we undertake certain specific detailed reviews in anticipation of the severe resource constraints we expect in FY 1976. All Offices are subject to the following guidelines:
 - "5. You will be expected to raise, for separate decision, any reprogramming which was not explicitly reviewed during the Program Conference and which would commit you or the Agency to an obligation of more than \$250 thousand during the following five years.
 - "6. There is one additional requirement upon which I must insist. The Program Execution Procedure set forth a requirement for notifying me, under certain conditions, before action is taken on activities approved during the Program Review. These involve:
 - "a. Politically sensitive projects, carrying a significant risk of causing embarrassment to the U.S. Government in general or to the Agency in particular. Approval by the National Security Council of politically sensitive activities will fulfill this requirement.
 - "c. Real property transactions which have the potential for raising security, political or operational difficulties.
 - 'd. Other individual transactions involving more than \$500 thousand.

"Although it will rarely be necessary to change a plan at the last minute, it is imperative that I be informed through the Comptroller before you take action on any of the kinds of projects described above so that they can be evaluated in relation to the then current status of the environment and the Agency's overall resource situation."

- 2. There are projects which apply specifically to your Office or which cut across component lines. Those projects involving more than one component will be coordinated by a task force chaired by the Chief, DD/A Plans Staff. Those parts of the Director's memorandum affecting your Office are:
 - "8. In paragraph one I noted the need to continue seeking opportunities to effect further savings in funds and positions. You will have your own ideas about how you might approach this problem but there are a number of areas where I believe attention will prove rewarding. You are requested to consider and submit recommendations by the dates indicated:
 - "b. Developing and instituting a multi-faceted program to reduce the cost of day-to-day Agency operations in areas most seriously affected by inflation. Managers and individual employees must be made aware of ways in which they can effect savings through frugal use of materiel resources. 31 October 1974
 - "c. Accelerating the development of methods to identify the costs of services furnished to Agency components; and expanding that effort to include a systematic study of all areas of activity where modification of the way we budget for goods and services might focus managerial responsibility more sharply on the allocation of resources. Such a study should bear in mind the cost/benefit tradeoffs, and should stop short of developing systems which would cost more to administer than their implementation might save. 31 December 1974"
- 3. Please be mindful of any deadlines in your requirements. Your Planning Office will be contacted regarding the establishment of a multi-office task force to work on those problems affecting both your Staff and other components.

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(29 Aug 74)

John N. McMahon
Acting Deputy Director
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